

PRODUCT UPDATE



Gabriel X Lift Recline Chair - Now with Tilt!

The Gabriel X is our newest 5-motor lift recline chair and replaces the original Gabriel model.

Key enhancements include:

- **Independent Tilt:** Easily activated by switches recessed into the armrest. This function creates a sense of weightlessness, reducing forces on the lower back and improving circulation.
- **Integrated Leg Extension:** Helps to comfortably support lower legs for a wide range of user heights. *Previously, this was a separate support piece that extended out from the legrest.*
- **Seat Heating:** The heat pad has been repositioned forward in the seat for improved user comfort.
- **Lumbar Support:** Now positioned higher on the backrest to provide improved support above the pelvis.
- **Armrests:** Increased in size and height, with upgraded padding to enhance comfort and upright sitting support.

Gabriel X Five Action Chair (NEW)	Gabriel Four Action Chair (OLD)
<p>The inline leg rest tracks the natural movement of the knee joint offering improved support when raising and lowering whilst independent tilt reduces force on the lower back, improving circulation.</p>	<p>Image shows old chair with no tilt and old legrest design which was a separate piece at the end of the legrest.</p>
<div style="display: flex; align-items: center;">  <div style="margin-left: 20px;">  <p data-bbox="520 1738 788 1798">Independent tilt button, recessed in armrest.</p> </div> </div>	

NEW PRODUCT UPDATE

Product Codes, Stock Available (SOH), and on Order (SOO) as of 18/03/25

Old Code	Description	SOH	SOO	Next PO Arrives	Status
CHP227590	Gabriel - Small - Dark Grey	17	0	-	Discontinued
CHP227595	Gabriel - Large - Ebony	29	0	-	Discontinued
CHP227591	Gabriel X - Small - Dark Grey	23	289	28/04/2025	Now Available!
CHP227596	Gabriel X - Large - Ebony	47	154	28/04/2025	Now Available!

Operational Transition Notes

- Existing Gabriel and new Gabriel X models will temporarily be available in parallel as stock transitions.
- Priority should be placed on selling the remaining old models first.
- Old models are priced approximately 5% lower than the new Gabriel X range to encourage faster sell-through.
- Once depleted, old models will no longer be used to replenish branch Min/Max levels.
- Where backorders exist for discontinued models, the Supply Chain team will coordinate with local teams to substitute with Gabriel X models as appropriate.
- All teams are encouraged to monitor local stock levels closely (via GP or Mobile Rep) to proactively manage open Quotes, Orders, Trials, and Backorders with customers.

Stock Rollout Timing

- Stock of the Gabriel X models will begin to build from early April and are expected to stabilise by the end of the month
- Refer tables above for the current national stock summary of new and old codes